

Media release

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Helvetia and Sanitas renew existing partnership

Helvetia Insurance and Sanitas Health Insurance are renewing their existing partnership, as part of which Helvetia field staff will sell Sanitas insurance solutions. Further options for collaboration are being reviewed.

Helvetia Insurance and Sanitas Health Insurance are renewing their partnership. Originally concluded between Sanitas and Nationale Suisse, the partnership will now be continued by Helvetia following its merger with Nationale Suisse. The new agreement, which will come into force in early 2016, will initially involve Helvetia field staff selling Sanitas' basic and supplementary insurance solutions to private customers. Helvetia and Sanitas will also assess the suitability of other areas for inclusion in the partnership agreement. The agreement with Sanitas will not affect Helvetia's existing partnership with innova Insurance.

Customers want thorough consultation

For Philipp Gmür, CEO of Helvetia Switzerland, the partnership is in line with customer needs: "People thinking about their insurance and pension situation are often also interested in ensuring they are protected should they fall ill, and Sanitas is an ideal partner for that." As Sanitas CEO Otto Bitterli adds: "We are proud to work together with an established Swiss insurer like Helvetia, and are looking forward to the enhanced sales power the partnership will bring." Sanitas is contributing its extensive health insurance expertise and cutting-edge insurance solutions to the partnership and, in turn, will benefit from Helvetia's well-established network of 81 general and main agencies across the whole of Switzerland.

Picture caption:

Otto Bitterli, CEO of Sanitas Health Insurance, and Philipp Gmür, CEO of Helvetia Switzerland, signing the partnership agreement between the companies.

This media release is also available on our website

www.helvetia.com/media

www.sanitas.com

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About Sanitas Group

Comprising five operating companies, Sanitas Group (www.sanitas.com) writes both basic insurance business (Sanitas, Wincare and Compact) and supplementary insurance business (Sanitas and Wincare). With around 825,000 customers and a premium volume of CHF 2.5 billion, Sanitas Group is one of the largest health insurers in Switzerland.

About the Helvetia Group

Over the past 150 years, the Helvetia Group has developed out of various Swiss and foreign insurance companies into a successful insurance group with a presence throughout Europe. Helvetia now has operations in Switzerland, Germany, Austria, Spain, Italy, France and Liechtenstein. It also conducts some of its investment and financing operations via subsidiary and fund companies in Luxembourg and Jersey. The former Nationale Suisse became part of Helvetia Group in October 2014, and its business activities are being continued by Helvetia Group as of 1 May 2015. The Group's head office is located in the Swiss town of St. Gallen. Helvetia offers life policies, insurance against loss and reinsurance. With around 7,000 employees, it provides services for more than 4.7 million customers. In the 2014 financial year, Helvetia generated underlying earnings of CHF 421.7 million on a business volume of CHF 7.76 billion. The registered shares of Helvetia Holding are traded on the SIX Swiss Exchange under the code HELN.

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